

BOMI International: Designation Programs



Real Estate Investment & Finance

RPA, FMA, PMFP

Instructor: Larry Lenrow, The Davis Companies



Real Estate Investment & Finance —Accelerated 4 Day Course

Thursdays & Fridays, November 2, 3, 9, 10
8:30am—5:30pm | BOMA Boston Office

Through this course you will learn to take charge of real estate investments in order to maximize the value of a property. You will develop knowledge about basic financial concepts as they relate to real estate, including valuation, analysis, taxation, depreciation, and life-cycle costing. Similarly, you will learn to evaluate real estate investments and to develop budgets that estimate net operating income. You will study the income capitalization approach and cover property taxation costs and strategies to offset these costs. You will also gain the skills to conduct discounted cash flow analyses and calculate net present value and internal rate of return. This course features exercises that require the basic use of the HP 10bII* financial calculator.

MAJOR TOPICS:

- ◇ Asset valuation & enhancement | costs & taxes | capitalization | site and building analysis | the appraisal process | discounted cash flow measurement | ownership vehicles | the basics of lending & current lending practice

INSTRUCTOR

Larry Lenrow, The Davis Companies

Larry F. Lenrow is Managing Director of Property Management and Operations at The Davis Companies. Lenrow runs the property management company as well as handling various administrative duties. He is a voting member of the investment committee and sits on the executive committee. For over more than three decades, Lenrow has been involved in every facet of the real estate business, from leasing and asset and property management, to development, acquisitions and finance. He was responsible for one of the largest commercial leases in the country in 1991. He has been featured on the cover of Real Estate New York and "people to watch" in the New England Real Estate Journal. He was named 2012 BOMA executive of the year. Having graduated from college at age 19, he went on to earn masters degrees in Education, Accounting, Business and Taxation. He is honored to be a BOMI instructor for several decades.

REGISTRATION

Course Fee (please check one)

\$1,150 BOMA Boston Member \$1,300 Non-Member

What designation program are you *currently* enrolled in?

RPA FMA None Other _____

BOMI Fee (please check one)

\$225 designation fee (I would like to declare my designation)

Are you declaring an RPA or FMA? _____

I have already declared my designation

\$100 Single Course fee (I just want to take this one class)

Name: _____

Company: _____

Email: _____

Phone Number: _____

___AMEX ___Discover ___VISA ___Mastercard ___Check payable to BOMA

Card Number: _____

Expiration: _____ Signature: _____

*5 day cancellation policy—if you cancel within 5 business days of the course, you will incur a cancellation fee of \$150.

Please email completed form to Amy Gleason at agleason@gbreb.com, by fax at (617)588-0286. Questions? Please call Amy at 617-399-7867.