



## P. Sheridan Schechner Managing Director and Americas Co-Head of Real Estate Investment Banking Barclays Capital

**REFA Industry Leaders Series Presents:** 

Tuesday, May 3rd, 2011

Brown Rudnick LLP, One Financial Center, 18th Floor Registration 11:45 a.m. | Lunch and Program 12:00 p.m. - 1:30 p.m.

Schecky Schechner, Managing Director and Americas Co-Head of Real Estate Investment Banking at Barclays Capital, will share his perspectives on the current and future state of the "CMBS 2.0" market. Hear from this industry veteran what underwriting standards are being employed, the impact of B-Note buyers and how the CMBS market will respond to changes in risk retention rules. Join REFA for a lively discussion on the forces driving CMBS' resurgence and its place in addressing the waves of maturing debt coming due over the next few years.

## **Speaker**

## P. Sheridan Schechner, Managing Director and Americas Co-Head of Real Estate Investment Banking, Barclays Capital

Based in New York, the group is responsible for the coverage of real estate clients for advisory services as well as all forms of real estate capital, debt and equity. Mr. Schechner joined Barclays Capital in 2008 from Lehman Brothers where he held a similar position. Prior to that, he was a Managing Director and the National Head of Mortgage Origination for J.P. Morgan Chase. Mr. Schechner started his career in 1984 at Goldman Sachs in the Real Estate department where he worked on a broad range of sales and financing assignments. He was stationed in London for two years where he had primary responsibility for the construction, leasing and financing of Goldman Sachs' European Headquarters, Peterborough Court and Daniel House. Subsequently, he held various positions within Real Estate including as a founding member of both the Real Estate Principal Investment Area as well as the CMBS effort. When he left Goldman Sachs, he was Co-Head of the Real Estate Investment Banking business. Mr. Schechner is currently a trustee of the Urban Land Institute, a member of the Real Estate Roundtable and Chairman of its Capital Policy Advisory Committee. He has held leadership positions in the Real Estate Lenders' Association, the Mortgage Bankers Association and the National Realty Committee. Mr. Schechner has a BA in Economics and Political Science and Molecular Biophysics and Biochemistry from Yale University (1980) and a JD/MBA from Harvard University (1984).

To register, complete information below and email to: kburmeister@gbreb.com; fax number to: 617-588-0286; or mail to REFA, One Center Plaza, Mezzanine Suite, Boston, MA 02108. Members REGISTER ONLINE at ims.gbreb.com Please register no later than Friday, April 29, 2011. Pre-payment is required. Walk-ins will be charged an additional \$5. No-shows will be charged. REFA Member \$50 \_ REFA Non-Member \$80 Name: Company: E-Mail: \_Telephone:\_\_\_ Method of Payment: J Check J Amex J Visa J Mastercard J Discover \_Exp. Date: \_\_\_\_\_ / \_\_\_ Account #: \_ \_\_\_State/ZIP\_\_\_\_ Billing Address: Name on Card: \_\_\_\_ \_Signature:\_

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